



Company Profile

We do what we have to so that you can achieve what you want to.

PSI Consult International Limited

Many ways to contact us

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Making a better world

Since 1997, PSI Consult International has been advising clients in the public and private sectors, NGOs and international development agencies on the design, development, implementation and management of sound and effective development policies, strategies and systems. We are experienced and dedicated professionals who are driven by a desire to make the world better by providing sustainable solutions to meet the needs of our clients.

Through a strategic approach

Our work is premised on bringing together teams of African and international experts with outstanding skills and credentials in their areas of expertise and motivating them to perform to their highest levels of capability. Our approach is anchored on three strategic intents:

- 1. Investment in people** – we identify, attract, employ, develop and retain skilled, competent and committed people.
- 2. Investment in technology** – we use the best and latest technologies to enhance service delivery to our clients.
- 3. Collaboration with others** – we actively work collaboratively within and through professional networks and alliances to create strong teams and deliver a diversified range of services to clients.

Focused vision and mission

Our vision is to be the leading development consulting and business advisory services firm that will help to transform Africa into a prosperous continent.

Our mission is to deliver world class consulting and business advisory services that meet the needs of our clients and that enable them to thrive and prosper in whatever they do.

Our core values are

Passion in everything we do, we want to do it well, do it right and we want to be remembered as the best in class.

Enterprising and fearless in confronting and overcoming problems and in turning challenges into opportunities.

Innovative, we thrive on inventing things and ideas, breaking boundaries and exploring uncharted waters.

Commitment to providing exceptional service to our clients in order to earn their trust and secure their long-term support

Honesty in all our dealings with all our clients and stakeholders. We will not brook unethical behaviour but work extremely hard to provide good value for money.

Doing what must be done

PSI Consult International's core competencies cover the following broad areas:

- Accounting and business advisory services
- Agricultural advisory and support services
- Business development support
- Economic analysis and forecasting
- Feasibility and baseline studies
- Governance and accountability
- Human resources development
- Institutional capacity building
- Investment banking/corporate finance
- Monitoring and evaluation
- Organisational development
- Public policy review and development
- Public sector reforms
- Regional integration and trade development
- Strategic and business planning

We work across both the public and private sectors covering social (education, health and social protection), productive (agriculture, manufacturing and mining) and services (infrastructure, water, energy, transport, tourism and hospitality) sub-sectors.

With a team of dedicated professionals

We have an international panel chaired by **Professor Elly Sabiiti**, a prominent Ugandan academic, agriculturalist and businessman which is comprised of eminent experts and professionals and this guides the technical and strategic focus of our business and provides invaluable mentorship to the management team.

Dr Dennys Pasipanodya, a Zimbabwean national, is the Chief Executive Officer and Founder of PSI Consult International. Based in Kent, England, he is a highly experienced international expert and business development advisor with more than 25 years' executive management and consultancy experience in more than 17 countries on three continents. He previously served as Principal Consultant at DAI Europe in London and as Associate Director at Coopers & Lybrand Zimbabwe. He holds a Doctorate in Business Administration and an MBA from Nottingham Trent University in the UK

Mr Leonard Chitongo is the Director of Operations and Business Development and is based in Harare, Zimbabwe. He is an Economist with more than 20 years' experience of working across the African continent in the areas of economic analysis and forecasting and investment banking. He has served as Chief Executive Officer of investment management companies in Southern and West Africa. Previously he served as a Senior Consultant for Corporate Finance at Coopers & Lybrand Zimbabwe and has also worked as an independent consultant specialising in trade development and regional integration. He has a BSc Honours in Economics and is an alumnus of the prestigious Georgetown University Leadership Seminar

Commitment to quality service

We have adopted a quality service pledge which commits us to provide clients with services which consistently meet the highest professional and ethical standards. We strive to earn clients' unqualified trust and confidence in all our dealings.

Serving a diverse client base

Our services benefit a wide range of clients including international development agencies and their beneficiary public and private institutions. Recent experience includes working with and for the following institutions:

International development organisations

- Danish International Development Agency
- Department for International Development
- Global Water Partnership
- Judicial College of Zimbabwe
- Macroeconomic and Financial Management Institute
- Swedish International Development Agency
- The European Union
- The World Bank
- TradeMark East Africa
- United Nations Development programme
- United States Agency for International Development
- West and Central African Council for Agricultural Research and Development
- Zambezi River Authority

Government, public sector and parastatal organisations

- Air Zimbabwe
- Competitiveness Investment Climate Programme, Uganda
- Ministry of Agriculture, Animal Industry and Fisheries, Uganda
- Pact Zimbabwe
- Plan for Modernisation of Agriculture Secretariat, Uganda
- Zimbabwe National Roads Authority

- Elizabeth Glazer Paediatric Foundation
- Federation of East African Freight Forwarders Associations
- Private Sector Foundation of Uganda
- Southern and Eastern African Trade, Information and Negotiations Institute
- Uganda Allied Chamber of Commerce, Industry and Agriculture
- Uganda Freight Forwarders Association
- Uganda National NGO Forum







Non-governmental and civil society organisations

- Child Protection Society, Zimbabwe
- Eastern Africa Farmers Federation

Private sector organisations

- Bindura Nickel Corporation
- Hippo Valley Estates
- Medical Investments Limited
- Zimbabwe Sun Hotels

Examples of our work

	<p><i>Under an indefinite quality contract (USAID funded) conducted institutional capacity building of more than 15 NGOs and CSOs working in HIV/AIDS in Zimbabwe over three years</i></p>		<p><i>Designed and implemented a transitional training plan for foreign service nationals in Zimbabwe. Conducted study on fiscal decentralisation and sub-national government finance in relation to infrastructure and service provision in Zimbabwe</i></p>
	<p><i>Supported implementation of capacity building strategy for the Ministry of Education's Decentralisation Commission in Zambia</i></p>		<p><i>Multiple executive appointment and specialist head-hunting services to meet executive staffing demands at Hippo Valley Estates Limited.</i></p>
	<p><i>Developed the Phase III Strategic Plan/Project Document, assisted to draw up a 5-year strategic plan based on the logical framework approach.</i></p>		<p><i>Organisational assessments and capacity building of civil society and private sector organisations. Designed of growth hub strategies for Tanzania's SAGCOT and Rwanda's Central Eastern Region.</i></p>